



**T H E L I S T**

# Dell is still the largest private company in Austin; McCoy's Building Supply is second

Ranked by Companywide revenue 2013

Locally Researched by: Patricia Rogers, Austin Business Journal

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The 2014 list of the largest private companies based in the Austin area is an interesting mix of some of the top revenue generators across different industries from tech to real estate. Services range from advertising and health care to hospitality and pest control. Of course, Dell Inc. is the area's largest private company ranked by revenue, or any other way one slices the data. Although Dell did not respond to request for information, ABJ made the editorial decision to rank them with a conservative \$1 billion+ figure. Dell's last reported revenue from Feb. 1, 2013 was just shy of \$57 billion. On top of the billions of dollars funneled through Austin by these listmakers, they also employ over 23,000 people locally.

More Data

Rank	Company	Companywide revenue 2013	Austin employees Q3 2014	No. independent contractors	Product or services offered	Top local executive
1	Dell Inc. One Dell Way Round Rock, TX 78682 512-338-4400	\$1,000.00M	14,000	NA	Computer hardware and services	Michael Dell, chairman and CEO
2	McCoy's Building Supply 1350 N. I.H. 35 San Marcos, TX 78666 512-395-6644	\$636.00M	346	0.0	Regional supplier of building materials to consumers and professional remodelers and builders	Brian McCoy, president and CEO
3	Sport Clips Inc. 110 Brianwood Andice, TX 78628 512-869-1201	\$350.00M	250	2.0	Franchisor of sports-themed hair care salons focused on the needs of men and boys	Gordon Logan, CEO
4	Austin Regional Clinic PA 4515 Seton Center 512-231-5513	\$218.00M	1,702	0.0	Family and internal medicine, pediatrics, 14 specialties: Ob/Gyn, allergy/asthma, podiatry, ENT, dermatology, audiology, orthopedics	Norman Chenven, CEO and founder
5	Keller Williams Realty Inc. 1221 S. Mopac Expwy. Ste. 400 Austin, TX 78746 512-327-3070	\$191.00M	210	2318	Real estate company focused on training, coaching, technology and rewards associates as stakeholders through profit share	Mark Willis, CEO Gary Keller, Chairman
6	Hill Country Electric Supply 4801 Freidrich Lane, Bldg. 2-200 Austin, TX 78744 512-428-9300	\$135.00M	65	0.0	Sells electrical supplies to contractors, industrial, utilities and institutions	Scott Schieffer, president sschieffer@hces.net
7	Journeyman Construction Inc. 7701 N. Lamar Blvd., Ste. 100 Austin, TX 78752 512-247-7000	\$134.89M	50	0.0	General contract, construction manager and design/builder	Sam Kumar, president

<b>8</b>	Fired Up Inc. 1514 S. RR 620 Austin, TX 78734 512-236-0800	\$132.22M	264	0.0	Franchisor and operator of Carino's restaurants	Creed Ford III, CEO and owner
<b>9</b>	Surveying And Mapping LLC (SAM) 4801 Southwest Pkwy., Bldg. 2-100 Austin, TX 78735 512-447-0575	\$127.45M	403	0.0	Land surveying and geospatial services	Samir (Sam) G. Hanna, president and CEO
<b>10</b>	The Austin Diagnostic Clinic 12221 N. Mopac Expwy. Austin, TX 78758 512-901-1111	\$113.00M	716	10	Premier multispecialty clinic with 125 physicians practicing in 20 medical specialties in 9 locations	Ghassan Salman, CEO
<b>11</b>	Hellas Construction Inc. 12710 Research Blvd. Ste. 240 Austin, TX 78759 512-250-2910	\$104.50M	350	0.0	Sports facility construction and synthetic surfaces turf mfg., planning services for field, track and tennis, install and maintain	Reed Seaton, president
<b>12</b>	Planview Inc. 8300 N. Mopac Expwy. Ste. 300 Austin, TX 78759 512-346-8600	\$95.30M	170	5.0	Portfolio management software for all types of industries	Gregory Gilmore, CEO
<b>13</b>	All Web Leads 7300 FM 2222, Bldg. 2-100 Austin, TX 78730 888-522-7355	\$95.08M	310	0.0	Advertising, marketing, lead generation	Bill Daniel, CEO
<b>14</b>	Drilling Into Inc. 2600 Via Fortuna Drive., Bldg. 6- 200 Austin, TX 78746 512-519-5501	\$67.86M	225	25	Business intelligence and web-based decision support tools for the global exploration and production oil and gas industry	Allen Gilmer, CEO
<b>15</b>	LivingDirect.com 500 N. Capital of Texas Hwy., Bldg. 5 Austin, TX 78746	\$65.00M	75	0.0	Direct to consumer digital marketing company of our own brand of specialty / lifestyle appliances	Rick Lundborn, CEO and founder
<b>16</b>	TicketCity 5912 Balcones Drive, Ste. 102 Austin, TX 78731 512-472-5797	\$63.00M	50	0.0	Ticket sales for sports, concert and theater events held worldwide; specializes in college sports and championship events	Randy Cohen, CEO and founder
<b>17</b>	Independence Title Co. 5900 Shepherd Mountain Cove, Bldg. II-200 Austin, TX 78730 512-454-4500	\$62.93M	200	9.0	Real estate title insurer, provide closing/settlement svcs, title research, title policies, info and resources	Jay Southworth, CEO
<b>18</b>	BuildASign.com 11525A Stonehollow Drive, Ste. 100 Austin, TX 78758 800-330-9622	\$57.00M	280	0.0	Online custom print provider of signs and home decor items using proprietary web-based tech that allows customers to place orders	Dan Graham, founder and CEO

<b>19</b>	Burt-Watts Industries Inc. 2111 Kramer Lane, Ste. 100 Austin, TX 78758 512-275-0881	\$56.53M	80	5.0	General contracting and construction mgmt., including comm'l interiors, ground-up developments, retail, health care	Tommy Burt, president
<b>20</b>	K&N Management 11570 Research Blvd. Austin, TX 78759 512-418-0444	\$55.00M	474	0.0	Restaurant management company for Rudy's 'Country Store' and Bar-B-Q; Mighty Fine Burgers, Fries & Shakes	Ken Schiller, owner
<b>21</b>	Workplace Resource LLC 1717 W. Sixth St., Ste. 190 Austin, TX 78703 512-472-7300	\$52.90M	32	0.0	Distributor of office furniture and modular architectural products for the office	Virginia Visser, principal, managing member
<b>22</b>	ABC Home & Commercial Services 9475 E. Hwy. 290 Austin, TX 78724 512-837-9500	\$51.20M	450	0.0	Pest and termite control, lawn care, HVAC, plumbing, electrical, repair/remodeling services to area homes and businesses	Bobby Jenkins, president
<b>23</b>	Structura Inc. 9233 Waterford Centre Blvd., Ste. 100 Austin, TX 78758 512-495-9702	\$45.78M	77	0.0	Advanced technology, health care, corporate office, retail, pharmaceutical, institutional, industrial	Rusty Morgan, CEO
<b>24</b>	Sage Environmental Consulting LP 4611 Bee Caves Road, Ste. 100 Austin, TX 78746 512-327-0288	\$45.48M	26	26	Specialty enviro. services for industrial facilities that maximize operational flexibility and comply with EPA regulations	Steve Probst, chairman
<b>25</b>	Bury 221 W. Sixth St., Ste. 600 Austin, TX 78701 512-328-0011	\$39.60M	127	0.0	Civil, land develop/arch., MEP, structural, traffic/transportation, planning, W/WW, surveys, construction/project management	Paul Bury, president

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