

Journeyman Construction tops off list of ethnic minority-owned businesses

Ranked by 2013 gross revenue

Locally Researched by: Patricia Rogers, Austin Business Journal

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| Rank | Company | 2013 gross revenue | % minority-owned | Ethnic group | Services offered | Top local executive |
|------|--|--------------------|------------------|-------------------------|--|---|
| 1 | Journeyman Construction Inc. 7701 N. Lamar Blvd., Ste. 100 Austin, TX 78752 512-247-7000 | \$134.89M | 91% | asian pacific americans | General contractor, construction manager and design build contractor | Sam Kumar, president |
| 2 | LatinWorks Marketing LLC 206 E. Ninth St., Floor 13 Austin, TX 78701 512-479-6200 | \$34.84M | 51% | hispanic american | Advertising and marketing agency: cultural branding, promo/digital/experiential marketing, media planning/buying | Manny Flores, managing partner and CEO |
| 3 | Visual Innovations Company Inc. 8500 Shoal Creek Blvd., Bldg. 1 Austin, TX 78757 512-334-1100 | \$13.00M | 51% | asian pacific americans | Audio visual integration, sales, service, engineering and rentals | Brenda McCarley, Lloyd McCarley, owners |
| 4 | Gibson Concrete LLC 4613 Priem Lane Pflugerville, TX 78660 512-251-4636 | \$10.55M | 51% | hispanic american | Concrete construction | Wanda Gibson, Marty Gibson, owners |
| 5 | Alpha Paving Industries LLC P.O. Box 6565 Round Rock, TX 78683 512-677-9001 | \$6.10M | 55% | asian pacific americans | Full-service paving company | Andrew Kim, president |

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| 6 | Barnes Gromatzky Kosarek Architects Inc. 1508 W. Fifth St. Ste. 200 Austin, TX 78703 512-7671 | \$5.13M | 51% | hispanic american | Specializing in large-scale architectural design and planning projects throughout Texas | Jay Barnes , principal |
| 7 | H&H Foradory Construction Inc. 9220 Burkland Farms Road Del Valle, TX 78617 512-243-2378 | \$5.00M | 100% | hispanic american | Site prep , grade work, retaining walls, moisture barriers, lot cuts, construction site clean up | Henry Foradory Sr. , president Roxy Foradory, VP, controller |
| 7 | Maresh Yoshida 401k Group 2600 Via Fortuna Drive, Ste. 215 Austin, TX 78746 512-354-3966 | \$1.10M | 60% | asian pacific americans | SEC Registered Investment Advisory firm specializing in consulting to institutional corporate 401(k) plans | Henry Yoshida Michael Maresh, principals |
| 8 | Somnio Solutions Inc. 11305 Four Points Drive, Bldg. 2-200 Austin, TX 78726 512-493-9800 | \$4.83M | 60% | hispanic american | Integrated marketing campaigns using social media, search and mobile to generate leads and drive sales for enterprise clients | Harold Valderas, CEO |
| 9 | Capitol City Janitorial Inc. 2420 Patterson Industrial Drive Pflugerville, TX 78660 512-670-2800 | \$4.00M | 51% | hispanic american | Customized janitorial programs, facilities technicians, carpet and floor services, window cleaning, construction final clean | Mike Behseresht, Blanca Behseresht, owners |
| 10 | CyberTex Institute of Technology 6300 La Calma Drive, Ste. 350 Austin, TX 78752 512-454-6116 | \$3.57M | 100% | subcontinent asian americans | Vocational post secondary school, medical and IT career training | Iqbal Sheikh, president and CEO |
| 11 | First Care Home Health 1317 Ploccadilly Drive, Ste. B-201 Pflugerville, TX 78660 512-990-2425 | \$2.47M | 100% | african-american | Home health care services | Sylvia Inameti, CEO |
| 12 | Building Team Solutions Inc. 7103 E. Riverside Drive Austin, TX 78741 512-258-5336 | \$2.40M | 100% | hispanic american | Staffing and placement firm | Mandy Montague, branch manager |
| 13 | Austin Staffing Inc. 7600 Burnet Road, Ste. 230 Austin, TX 78757 512-647-8233 | \$1.82M | 100% | hispanic american | Full-service staffing agency for temporary and permanent staffing needs | Chris Guaydacan, president |
| 14 | Texas Engineering Solutions LLC 5000 Bee Caves Road, Ste. 206 Austin, TX 78746 512-904-0505 | \$1.78M | 51% | hispanic american | Provides civil engineering for both public and private land development projects | Hank Smith Stephen Delgado, principal, owners |

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| 15 | Texas Health and Science University 4005 Manchaca Road Austin, TX 78704 512-444-8082 | \$1.75M | 100% | asian pacific americans | High Education: BS, MS MBA, MBA in Healthcare and Doctor of Acupuncture and Oriental Medicine | Lisa (ping-Hui) Lin, president |
| 16 | Sivat Services Inc. 9230 Research Blvd. Austin, TX 78758 512-206-0608 | \$1.71M | 100% | african-american | Equipment and material supplier for the aquaculture, life support and aquatics industries | James Jones Jr., director Officer |
| 17 | Dagar's of Austin Catering Inc. 834 Kramer Lane Austin, TX 78758 512-719-5524 | \$1.70M | 51% | other | Full-service catering company | Kathryn Dagar-Albarado, president |
| 18 | Negrete & Kolar Architects LLP 11720 N. I-35 Austin, TX 78753 512-474-6526 | \$1.34M | 100% | hispanic american | Professional architectural services | David Negrete, principal |
| 19 | LFI, Leslie Fossler Interiors 404 Baylor St. Austin, TX 78703 512-474-0768 | \$1.30M | 100% | native americans | Commercial services including pace planning, finish selections and furnishings procurement | Leslie Fossler, design director |
| 19 | AWS Inc. 4402 S. Congress Ave. Austin, TX 78745 512-233-4638 | \$1.30M | 97% | native americans | Communications infrastructure design and installation and maintenance including data, fiber, cellular DAS, VoIP integration services | Bobby McClung, CEO |
| 21 | Modular Installation Services Inc. 8606 Wall St., Ste. 150 Austin, TX 78754 512-835-7706 | \$1.20M | 75% | hispanic american | Commercial furniture installation, reconfiguration, moves, space planning, warehousing and storage management, furniture cleaning | Steven Gould, president |
| 22 | Barton Hills Assisted Living Inc. 1606 Nash Ave Austin, TX 78704 512-441-6000 | \$1.10M | 100% | hispanic american | Licensed assisted living home for the elderly | Belinda Huerta, CEO |
| 24 | CasaBella Architects 3821 Juniper Trace Ste. 104 Austin, TX 78738 512-458-5700 | \$956,000 | 100% | hispanic american | Provides public and private-sector clients with a full spectrum of architectural services | Jaime Beaman, president |
| 25 | Conquest Consulting LLC 226 Caddo Lake Drive Georgetown, TX 78628 512-297-9213 | \$892,282 | 100% | asian pacific americans | IT consulting, software development, SEO and IT staffing | Ravi Pare, VP |

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